# Winter Price Sheet

# IMPORTANT INFORMATION

Though we love and encourage all teams to fundraise with us, we do have a **minimum order** of **\$500 wholesale cost**. We are always here to help and will do our best to work with you in regards to this minimum!

#### DELIVERY FEES AND TIMES

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- There is a delivery fee of \$50. However, if your order is larger than \$1,200 wholesale cost before taxes then you qualify for FREE delivery. Over 90% of orders qualify for free delivery.
- You may request a preferred delivery time when you submit your team order. However, it is NOT guaranteed. The delivery may be scheduled outside of the requested time. ETAs are 3-hour windows given the day before the delivery and are still subject to change. Please make alternate arrangements in case your delivery arrives at a different time than requested.

#### MULTIPLES REQUIREMENT

• 6.5" Poinsettias **MUST** be ordered in multiples of 6 by colour, because they are shipped in boxes of 6. You may need to round up or down within the colours when placing the team's final order. All other items may be ordered individually.

| Product                      | Wholesale<br>Cost | Wholesale<br>Cost<br>(Plus tax) | Suggested<br>Retail | Profit Per<br>Unit |
|------------------------------|-------------------|---------------------------------|---------------------|--------------------|
| 6.5" Premium Poinsettia      | 8.50              | 9.52                            | \$13                | 3.48               |
| Tropical Planter             | 24.65             | 27.61                           | \$35                | 7.39               |
| Holiday Wreath               | 24.50             | 27.44                           | \$35                | 7.56               |
| Succulent Bowl               | 24.50             | 27.44                           | \$35                | 7.56               |
| Table Top Trio               | 16.35             | 18.31                           | \$25                | 6.69               |
| Hanging Greenery bough       | 24.30             | 27.22                           | \$35                | 7.78               |
| Outdoor Greenery Arrangement | 33.75             | 37.80                           | \$50                | 12.20              |





Note: Our suggested retail prices are in line with market value. Please feel free to set you own pricing if you wish.

## CUSTOMER PAYMENTS

- Your customers must pay YOU directly. Your group decides which payment methods to accept. Please note: the only form of payment we accept directly is payments made by credit card that are processed through the team website.
- Customer cheques should be made payable to you or your group. Growing Smiles will not cash cheques from your customers.

### TEAM ORDER PAYMENT

- You will be emailed an Order Confirmation with the amount owing (if any) prior to your delivery date.
- Please prepare one cheque payable to 'Growing Smiles Fundraising' for the total amount owing (if any). Alternatively, we now accept e-transfers at banking@devrygreenhouses.com (please reference the invoice number if you choose to send payment this way)







